

# CAN Canadian Focused Value 75/100 (PS1)

March 31, 2026

This segregated fund invests primarily in Canadian stocks with exposure to foreign stocks.

## Is this fund right for you?

- A person who is investing for the longer term, seeking the growth potential of stocks which includes moderate exposure to foreign stocks and is comfortable with moderate risk.
- Since the fund invests in stocks its value is affected by stock prices, which can rise and fall in a short period of time.

RISK RATING



### Fund category

Canadian Focused Equity

### Inception date

November 04, 2019

### Management

**expense ratio (MER)\***

2.65%  
(December 31, 2024)

### Fund management

Beutel, Goodman & Company Ltd.

## How is the fund invested? (as of March 31, 2026)



### Asset allocation (%)

Canadian Equity	66.9
US Equity	24.3
Cash and Equivalents	4.3
International Equity	2.6
Income Trust Units	1.9



### Geographic allocation (%)

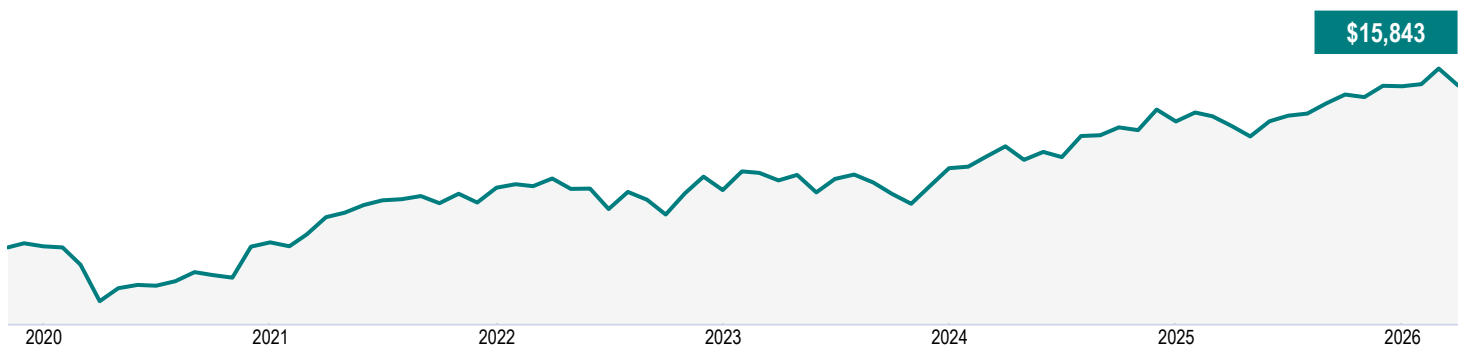
Canada	73.0
United States	24.4
Ireland	1.3
Switzerland	1.3



### Sector allocation (%)

Financial Services	26.0
Consumer Services	13.5
Industrial Services	9.9
Technology	8.3
Energy	7.0
Basic Materials	6.4
Telecommunications	5.8
Healthcare	5.3
Cash and Cash Equivalent	4.3
Other	13.5

## Growth of \$10,000 (since inception)



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## Fund details (as of March 31, 2026)

Top holdings	%
Toronto-Dominion Bank	4.8
Royal Bank of Canada	4.0
Bank of Montreal	3.1
Alimentation Couche-Tard Inc	3.0
Restaurant Brands International Inc	2.8
Rogers Communications Inc CI B	2.7
Manulife Financial Corp	2.6
Canadian Pacific Kansas City Ltd	2.5
GFL Environmental Inc	2.2
Nutrien Ltd	2.1
<b>Total allocation in top holdings</b>	<b>29.8</b>

Portfolio characteristics	
Standard deviation	10.12%
Dividend yield	2.35%
Yield to maturity	-
Duration (years)	-
Coupon	-
Average credit rating	-
Average market cap (million)	\$91,147.0

**Net assets (million)**  
\$363.0

**Price**  
\$15.84

**Number of holdings**  
73

**Minimum initial investment**  
\$500

A minimum \$500,000 in eligible assets required for preferred pricing. (refer back to info folder for eligible assets)

### Fund codes

FEL – CLGC056E  
DSC^ – CLGC056F  
CB2 – CLGC056R  
CB4 – CLGC056G

### Contact information

**Customer service centre**

Toll free:  
1-888-252-1847

Corporate website:  
canadalife.com

## Understanding returns

### Annual compound returns (%)

1 MO	3 MO	YTD	1 YR	3 YR	5 YR	10 YR	INCEPTION
-3.70	0.19	0.19	10.19	8.46	7.39	-	7.45

### Calendar year returns (%)

2025	2024	2023	2022	2021	2020	2019	2018
8.73	13.11	6.55	-0.72	19.37	1.42	-	-

## Range of returns over five years (December 01, 2019 - March 31, 2026)

Best return	Best period end date	Worst return	Worst period end date	Average Return	% of periods with positive returns	Number of positive periods	Number of negative periods
12.27%	March 2025	7.39%	March 2026	9.92%	100.00%	17	0

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## Q4 2025 Fund Commentary

*Commentary and opinions are provided by Beutel, Goodman & Company Ltd..*

### Market commentary

During the fourth quarter of 2025, the Bank of Canada (BoC) reduced interest rates by 25 basis points at its October meeting but kept rates steady at its December meeting. In total, the BoC lowered interest rates four times in 2025, which was supportive for equity markets. Commodity prices were volatile, with gold and precious metals prices sharply higher, while oil prices declined.

The S&P 500 Index was driven by strength in the communication services and information technology sectors and, to a lesser extent, the industrials sector. The consumer staples and consumer discretionary sectors lagged through 2025, while the health care sector had a reversal of fortune in the fourth quarter of 2025, but not enough to offset weakness in the first three quarters of the year. Small- and mid-capitalization stocks fared far worse than their large-capitalization counterparts.

### Performance

The Fund's relative exposures to The Toronto-Dominion Bank (TD Bank), Royal Bank of Canada and Merck & Co. Inc. contributed to performance. TD Bank reported better-than-expected results and announced an additional \$6 to \$7 billion share buyback program. Royal Bank of Canada delivered strong quarterly earnings driven by capital markets and wealth management strength. Merck reported better-than-expected third-quarter 2025 results, with sales increasing 3%.

Relative exposures to Kimberly-Clark Corp., GFL Environmental Inc., and Harley-Davidson Inc. detracted from the Fund's performance. Kimberly-Clark's announcement to purchase Kenvue Inc., formerly the consumer health division of Johnson & Johnson, was not well received by the market. This led to a significant share price decline for the company early in November. GFL Environmental underperformed its peers as the market questioned the company's ability to improve its free cash flow conversion. Harley-Davidson's earnings forecast was pulled mid-year, leaving expectations for the company uncertain.

In Canadian equities, underweight exposure to the energy sector and stock selection in the communication services sector contributed to the Fund's performance. In the U.S., overweight exposure to the health care sector contributed to performance. Stock selection in the industrials, financials and health care sectors also contributed to performance.

Within Canadian equities, stock selection in the materials, financials and industrials sectors detracted from the Fund's performance. Underweight exposures to the materials and financials sectors and overweight exposure to the industrials sector also detracted from performance. In U.S. equities, stock selection in the consumer staples, consumer discretionary and communication services sectors detracted from performance. Overweight exposure to the consumer staples sector also detracted from performance.

### Portfolio activity

The sub-advisor added to the Fund a holding in Canadian Natural Resources Ltd. for the company's large and diverse portfolio of low-cost and long-life crude oil and natural gas assets. Existing holdings in AltaGas Ltd., Boyd Group Services Inc., Canadian Apartment Properties REIT, Canadian Pacific Railway Co. and CGI Inc., among others, were increased.

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The Fund's holding in The Interpublic Group of Cos. Inc. was sold after the company was acquired by Omnicom Group Inc. Holdings in Fortis Inc., Quebecor Inc., Suncor Energy Inc., TD Bank, Amgen Inc. and Merck were reduced.

### Outlook

Despite an uncertain macroeconomic environment, the Canadian financials sector was up in the fourth quarter of 2025. Credit provisions taken in the first quarter eased and valuations expanded, reflecting expectations for economic improvement in 2026.

Materials sector stocks rose with gold prices but, in the sub-advisor's view, this pricing was driven by speculative buying in exchange-traded funds. Energy sector stocks rose, but this may be due to a more positive stance on energy investment and increasing oil and gas production by the federal government. The sub-advisor looks favourably on the federal government's initiatives aimed at strengthening Canada's economic growth.

The thematic concentration around artificial intelligence (AI) that has characterized U.S. markets adds to general concentration and valuation concerns. Twelve of the top 20 S&P 500 Index contributors in 2025 were related to AI, accounting for nearly three-quarters of the index's returns. AI-related gains extended far beyond the top 20. The narrowness of these gains worsens risks for the index.

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There can be no assurance that the Fund's return or volatility targets will be met, or met over any particular time horizon. Targeted returns and volatility should be evaluated over the time period indicated and not over shorter periods. Targeted returns are not actual performance and should not be relied upon as an indication of actual or future performance.

This fund is available through a segregated funds policy issued by Canada Life.

A description of the key features of Canada Life's individual variable insurance contract is contained in the information folder, available from your advisor.

**Any amount that is allocated to a segregated fund is invested at the risk of the policyowner and may increase or decrease in value.**

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\*For Partner series and Preferred partner series an advisory and management services (AMS) fee, of between 0.50% and 1.25%, is negotiated between you and your advisor. The MER doesn't include this fee.

Canada Life is currently waiving a portion of the investment management fees on the High Interest Savings fund to target an estimated management expense ratio of 1.00%. Canada Life is not obligated to continue waiving these fees and it may cease to do so at any time without notice.

The 7-day annualized yield is based on the annualized total return of the fund over the past seven calendar days and does not represent an actual one-year return. It's important to note that 7-day annualized yield is not an indicator of future performance of the fund.

^Deferred Sales Charge (DSC) purchase option is not available for new contributions given regulatory bans that came into effect June 1, 2023. For certain policies where DSC is the only sales charge option available, new contributions may be accepted. Additional disclosure may be required.

†Soft capped - Contributions are no longer accepted to new investors., ‡Hard capped - Contributions are no longer accepted.

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